

True Survey Supply, Inc.

Located in Addy, Washington

Featured Member
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Brandon and Brandi True wanted to raise their family in their hometown of Colville, Washington, and that was the beginning of the small company, True Survey Supply. The couple understood that the only way to make a small business work would be to give its customers a better product, at a better price, and provide a better service than other suppliers. The company quickly grew a loyal customer base while the construction industry was prospering.



*The True Crew: Brandon True, Hunter True, Adam Morgan, Tony Lyons (foreman), Jeff Vacura, Todd Kitt
Not pictured: Brandi True, Nickie Walker (Brandon's mom), Ed Smith, and Jared Gower (Anchorage Alaska)*



True Survey Supply booth at the Land Surveyors' Association of Washington Conference held in Marysville, Washington.

grade available is used in the manufacturing process to ensure every stake meets the most demanding standards. Stakes are hand-picked and examined to ensure knots and weakness causing blemishes are removed, leaving only the strongest, straightest stakes for each order.

Right Price: In a competitive market, price is always important. True Survey goes to great lengths to keep prices fair and competitive. Being savvy to the right blend of quality and price on raw materials helps the company pass the savings on to its customers. True Survey offers two different quality lines of stakes, premium grade and contractor grade. When outstanding quality of its premium grade is not necessary, then contractor grade hubs and

Nearly a decade ago, when construction slowed down, True Survey branched out and began producing woodenware for the beekeeping industry. Commercial customers are located all over the United States and now comprise 35-40 percent of True Survey's business.

Brandon True commented, "We have been very blessed as we now have a growing customer base in both markets. We look forward to serving our current surveyors and contractors as well as the new ones we have yet to meet."

The Best Product at the Right Price with the Service You Need.

Best Product: Premium grade hubs and lath are produced with the best products available. Lumber of the highest



Producing commercial Bee Boxes has become a large part of True Survey's production.

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lath are the answer. Brandon explained, "I haven't found retail prices anywhere close to or as low as these for a comparable product. Don't let the fact that these stakes are our second grade product scare you. Our premium grade product is so good, that our contractor grade is better than most of the other stuff out there."

The Service You Need: True Survey goes to great lengths to provide customers with everything they need, on time, when they need it. Staying in touch with regular customers, and checking on supply quantities and scheduled deliveries, is not uncommon. Spending a minute on the phone with the project manager is better than running out of wood and causing delays on the jobsite.



Almost 5000 behives shipping to a commercial beekeeper.

In 2017, True Survey acquired an Alaska operation, The Stake Shop from our long time customers Jerry and Louise Hagel. The Stake Shop manufactured the trail markers for the first Iditarod sled dog race, and continue to produce the markers for the race today! "Jared Gower has been the manager at the facility since August and is doing a great job," said Brandon.

The family business has come a long way since its inception. Today, the children are growing up way too fast. The True's oldest son, Hunter, graduated from Colville High School and is now working full time at the plant. True's other children attend Colville High School also. Austin and Jordyn work part-time while they are still in school. It's a family story coming together.



Cut from Pacific Northwest Douglas fir/larch, True hubs can take a beating! The long, 4 sided point pounds into the ground easier and results in less breakage. The lath are strong and straight and have a nice finish that does not tear up markers.

True Survey offers lath, cut from Douglas fir, available from 18 inches to 48 inches that can be pre-painted if required by the customer. True Survey lath is strong and straight. The milling process produces a nice finish that won't tear the customer's markers. Hubs are cut from Pacific Northwest Douglas fir/larch and have a long, four sided point that pounds into the ground easier, resulting in less breakage. Stakes (1"x 2") or ginnies (1"x 1") can be cut to any length called for.



While traveling in Alaska, Brandon True ran across road construction using the True Survey stakes. How gratifying to see your products in use.

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